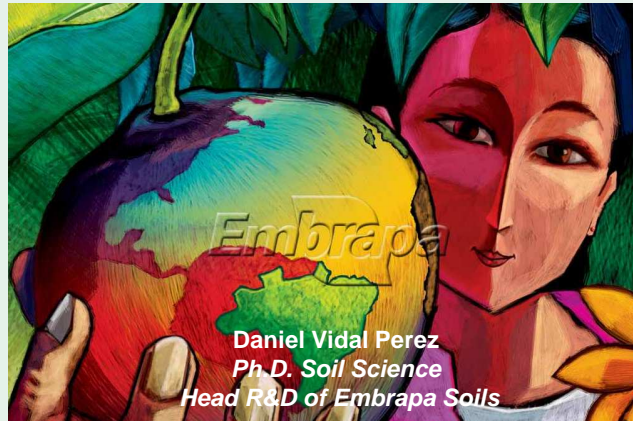


Keynote address on the evolution of agriculture and fertilization in Brazil



Embrapa 40 ANOS

Embrapa

Outline

- » Highlights Brazil and Brazilian Agriculture
- » Atual context of fertilizers importance to Brazilian Agriculture
- » Historical relationship of Fertilizers, Food and Bioenergy production in Brazil
- » Constraints and proposal solutions to advances in Tropical Agriculture

Brazilian Tropical Agriculture

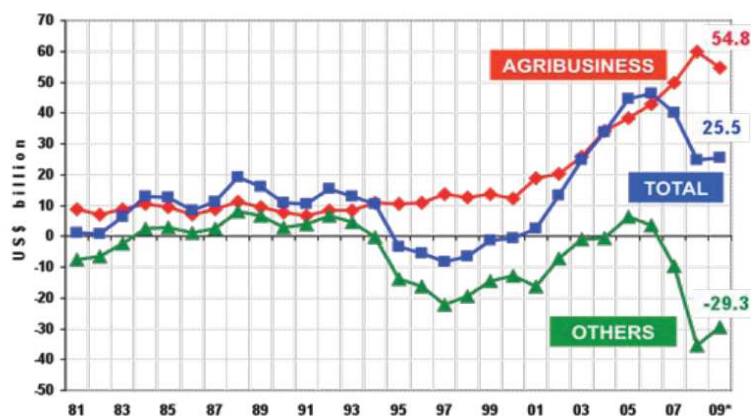


Edition: Revista VEJA, 03/03/2004
 Source: IBGE e CONAB; Adapted from: MAPA

Land distribution (Million ha)

Grassland	220
Annual Crops	47
Permanent Crops	15
Sub-total	282
Amazon Forest	345
Conservation Areas	55
Cities, lakes and roads	20
Planted Forests	5
Other uses	38
Areas that are still available for agriculture	106
TOTAL	851

Impact of Agriculture (agribusiness) on Brazilian Comercial Trade

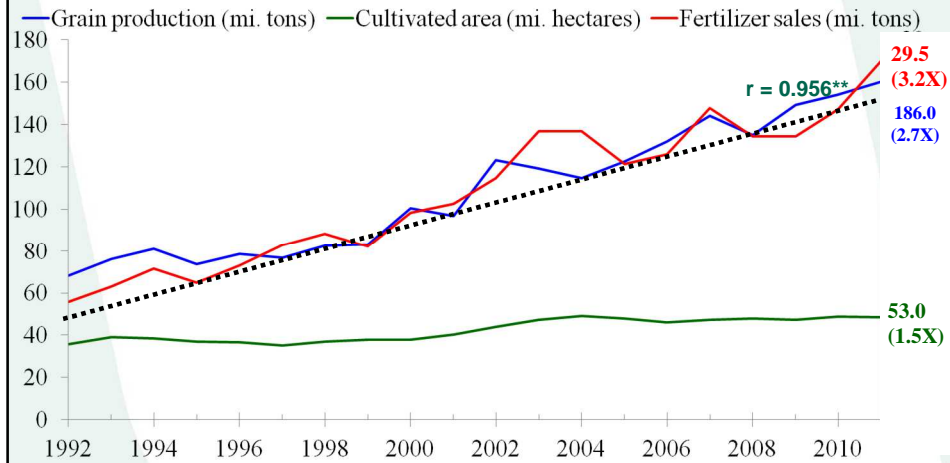


Agribusiness Trade Balance: 1989 to 2009.

(Prepared by: Contini e Martha, 2010)_

The strategic importance of fertilizers for the grain production in Brazil

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Source: ANDA e SIACESP, CONAB, AMABrasil, Business Sector, 2012 ; 2013

Elaborated by: Guilherme, L.R. and Lopes, A.S., 2012, atualized by J. C. Polidoro, 2013

And...What's the Impact on natural resources?

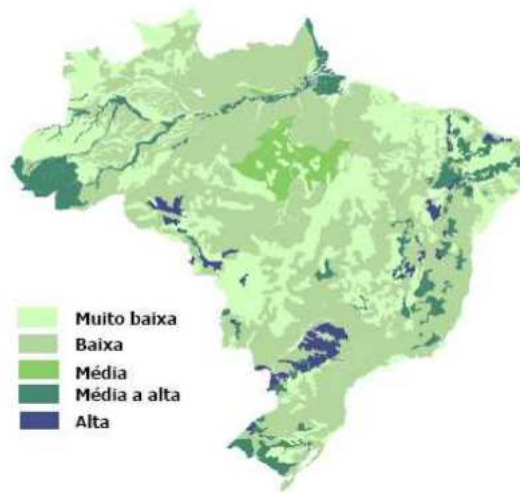
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The Brazilian Natural Soil Fertility Map

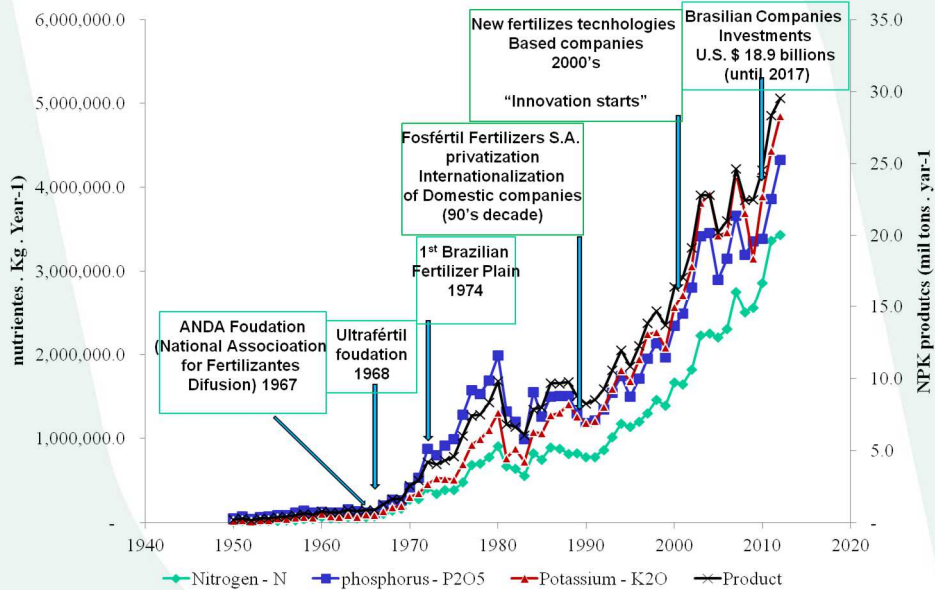
The major food producing areas, have naturally, acid soils and poor nutrients.

» Without fertilizers, no productivity.

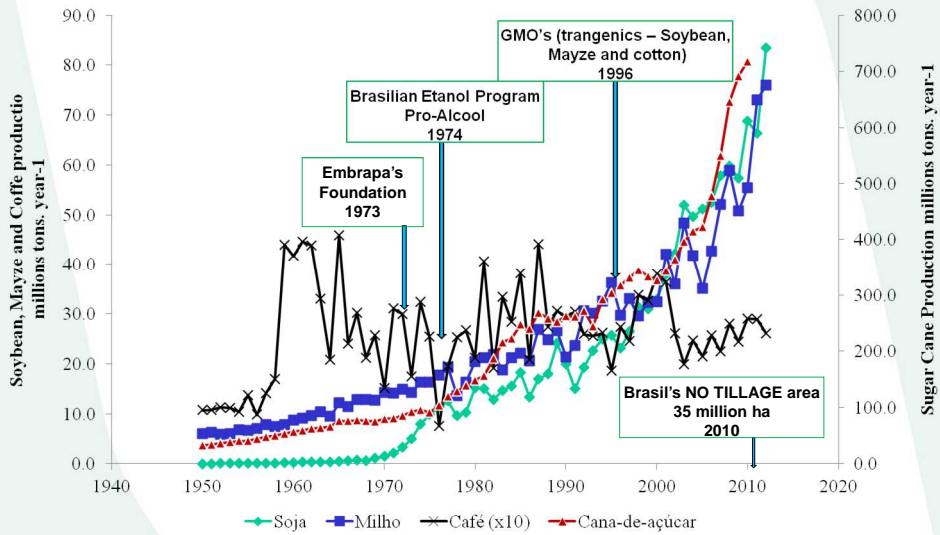


Source: IBGE, 2002

Historical Evolution of Brazilian Agriculture Fertilizer Consumption



Historical Evolution of Brazilian Agriculture Development and Technology Innovation



Source: CONAB, 2012, IPEA, 2012, Prepared by Polidoro, J. C. 2013.

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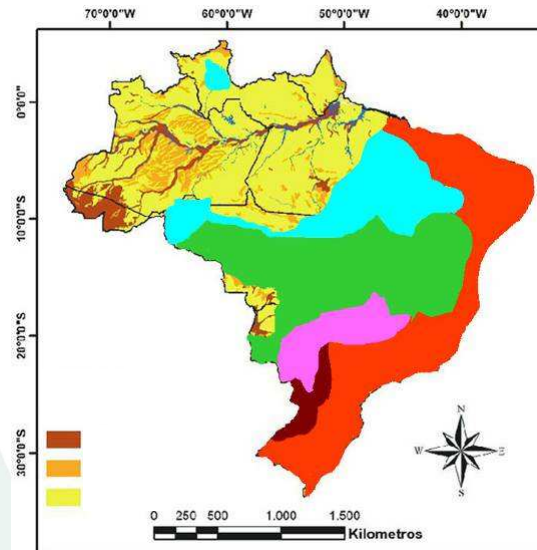


Unidades da Embrapa Brasil



Our researchers work in
47 Decentralized Units
spread across the country
(there being 42 research
units and 5 service units)

Historical Agriculture Expansion in Brasil



Until the 50's
 During the 60's
 During the 70's
 During the 80's
 Since the 90's
 until today

Brazilian fertilizer market: Share By State



ESTADOS	2011			2012			%	%
	NOV(a)	JAN-NOV(b)	%	NOV(c)	JAN-NOV(d)	%		
MATO GROSSO	292	4.382	16,5	314	4.950	17,9	7,5	13,0
SÃO PAULO	474	3.814	14,4	451	3.778	13,6	-4,9	-0,9
RO GRANDE DO SUL	318	3.197	12,1	369	3.394	12,3	16,0	6,2
MINAS GERAIS	473	3.362	12,7	488	3.344	12,1	3,2	-0,5
PARANÁ	270	3.363	12,7	280	3.282	11,8	3,7	-2,4
GOIÁS	287	2.499	9,4	227	2.493	9,0	-20,9	-0,2
BAHIA	150	1.775	6,7	128	1.826	6,6	-14,7	2,9
MATO GROSSO DO SUL	104	1.121	4,2	145	1.332	4,8	39,4	18,8
SANT A CATARINA	55	628	2,4	46	657	2,4	-16,4	4,6
MARANHÃO	49	447	1,7	61	456	1,6	24,5	2,0
ESPIRITO SANTO	43	361	1,4	48	379	1,4	11,6	5,0
PIAUI	44	304	1,1	54	394	1,4	22,7	29,6
TOCANTINS	42	250	0,9	54	354	1,3	28,6	41,6
ALAGOAS	26	194	0,7	24	194	0,7	-7,7	0,0
PERNAMBUCO	22	180	0,7	18	179	0,6	-18,2	-0,6
SOMA	2.649	25.877	97,6	2.707	27.012	97,5	2,2	4,4
OUTROS	76	633	2,4	82	691	2,5	7,9	9,2
TOTAL BRASIL	2.725	26.510	100,0	2.789	27.703	100,0	2,3	4,5

Source: ANDA, 2012 Elaborated by: Roquetti Filho, D., 2012

Agriculture and Fertilization in Brazil: Constraints and Solutions

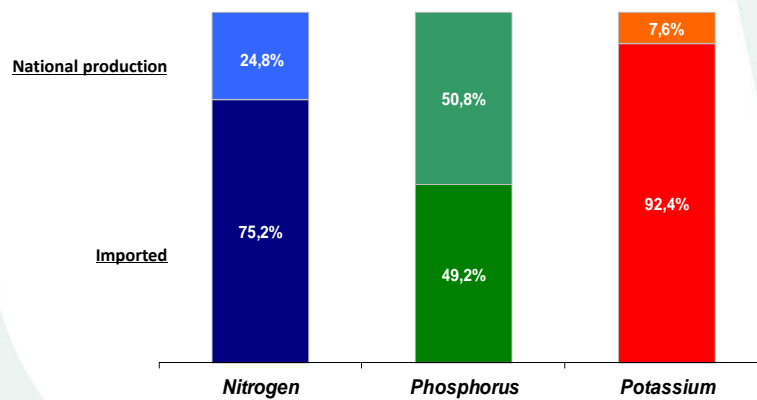


Foto: V. M. Benites, 2012

Constraint 01: The “Myth” of Brazilian Import Fertilizers Dependency



In 2012, imports accounted for **71.9%** of supply of fertilizers, with a consumption of 29.5 million tons of products.



Source: ANDA e SIACESP, AMABrasil, Business Sector
Extracted from ANDA, 2012, Roquetti Filho, 2012 e atualized by Polidoro, 2012

Solution: Brazilian companies announce the investments of US\$ 19.0 billions to 2017

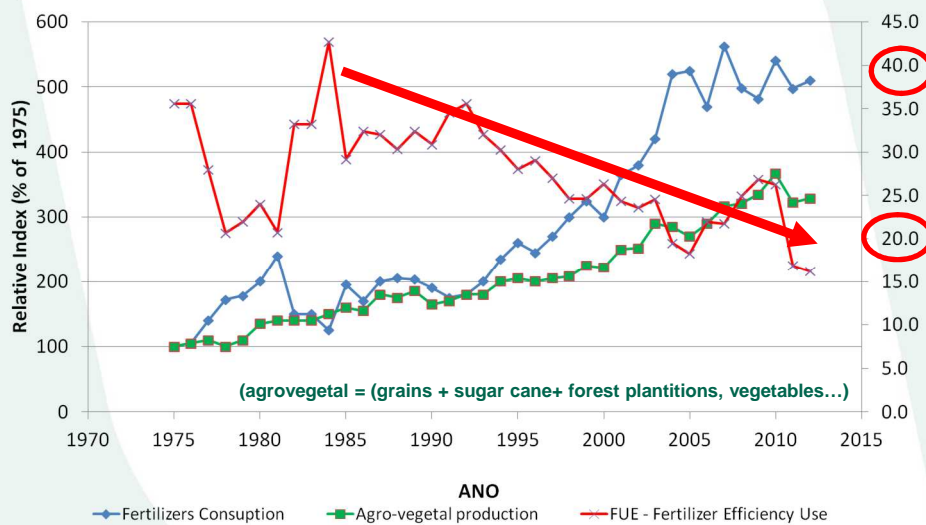


National production X demand for fertilizers

Nutrient	2012 (mil tons)			2017 (mil tons)		
	production	demand	%	production	demand	%
Nitrogen	880	3,543	24.8	2,001	4,272	46.8
Phosphorus	2,220	4,372	50.8	4,052	5,237	77.4
Potash	325	4,284	7.6	3,300	5,223	63.2
NPK	3,425	12,199	28.1	9,353	14,732	63.5

Extract from Mesquita, L.A.V, 2012 and FIESP, 2012

Constraint 02: Decrease of FUE – Fertilizer Efficiency Use in Agro-vegetal production in Brazil



Source: ANDA; IBGE, CONAB, 2012 e Lopes, A. S., 2007, Elaborado por Polidoro, 2012

Possible Causes of Constraint 02: Decrease of FUE 

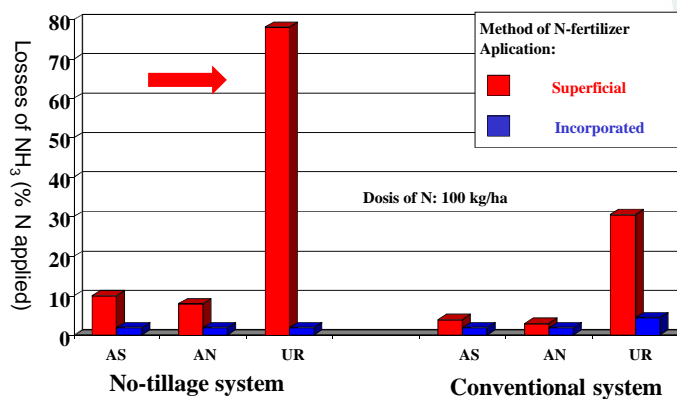
Change in fertilizer technology application without scientific improvements or without the principles of Best Practices of Fertilizer Use



Ex.: Superficial phosphate fertilization at Oxisoil in Savanas site

Possible Causes of Constraint 02: Decrease of FUE 

Potential of Nitrogen losses by ammonia volatilization from fertilizer on maize cultivation systems in the Cerrado



AS = ammonium sulphate AN = Ammonium nitrate UR = urea

Source: Lara-Cabezas et al, 1998

**Proposal solution:
A Brazilian program of Best Practices for fertilizer
Utilization**



✓ **ETAPA 1:**
EVENTO/SIMPÓSIO



✓ **ETAPA 2:**
LIVRO



✓ **ETAPA 3:**
DIFUSÃO DE BPUFs



IPNI INTERNATIONAL PLANT NUTRITION INSTITUTE

Cordinator : Dr. L. I. Prochnow

**Proposal Solution: Development and Innovation in
Slow- and Controlled-Release and Stabilized Fertilizers**



Year	%N	Product
1924	12-40	Urea-formaldehyde (European patent)
1955	12-40	Urea-formaldehyde (commercial use in USA)

Actually, Brazilian agriculture uses Slow- and Controlled-Release and Stabilized Fertilizers on approximately **7.5 million hectares** (Polidoro, JC, Rolim, MV and Borsari, F. 2012)

1990	10-42	Multicote®
1990's	44	VCote®, TR2®, ESN®, Duration®
2000's	36 -44	Kimcoat®, Policote®, Polyblen®, FH Nitromais®, Super N®, Duramax®, etc. (Brasil).

Adapted from Dr. James Robbins, University of Arkansas, 2005 and presented by Terry A. Tindall, 2011 – II WS Tecnol. Fertil. Uberlândia – MG.

In this scenario... Embrapa created the FertBrasil Network to promote technological solutions for fertilizers in tropical agriculture



<http://www.cnps.embrapa.br/redefertbrasil/>

FertBrasil Network

- » 211 members
- » 138 Reseraches from Embrapa
- » 22 Research Centers at Embrapa
- » CNPS, CPPSE, CNPAF, CNPAB, CPAC, CTAA, CNPMS, CNPSo, CNPA, CPAF-RR, CPAF-RO, AIT, SNT, CPAO, CPATU, CNPAT, CNPTIA, CNPDIA, CNPC, CNPCT, CNPTC, CNPA, SEN
- » 73 Researches from Universities and Institutes
- » APDC (CATs), CETEM, COMIGO, FESURV, Fundação MT, IAC, IPEN, UFES, UFG, UFLA, UFRJ, UFRPE, UFRRJ, UFV, UNB, USP.
- » Strong partnerships with fertilizer industry companies



Strategies of FertBrasil Network

- » Best practices for the efficient use of fertilizer (nutrients) in Brazilian agriculture (partnership with IPNI)
- » Identification of alternative sources of nutrients for Brazilian agriculture
- » New technologies in fertilizer suitable for production systems in Brazil (tropical conditions)

Thank You!

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